

UNDER
THE PATRONAGE
OF



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by **SL**

STUDIO LEGALE LAURO



SHIP
PING
AND THE
LAW

2014



8:30

REGISTRATION

9:00

OPENING ADDRESSES

Emanuele Grimaldi

President Confitarma – Italian Shipowners' Association
Managing Director of Grimaldi Group

John C. Lyras

Past President and Current Member of the Boards
Union of Greek Shipowners European Community Shipowners' Association

Francesco S. Lauro

Managing Partner Studio Legale Lauro

9.30

I SESSION *Global challenges and strategic decisions
in the current shipping markets*

CHAIRMEN

Richard Fulford-Smith

Managing Director RS Platou

Francesco S. Lauro

Managing Partner Studio Legale Lauro

PANELLISTS

Emanuele Grimaldi

President Confitarma – Italian Shipowners' Association
Managing Director of Grimaldi Group

John C. Lyras

Past President and Current Member of the Boards
Union of Greek Shipowners European Community Shipowners' Association

Vincenzo Petrone

President Fincantieri

Jeffrey Pribor

Head of Maritime Investments Jefferies

Ugo Salerno

CEO Rina S.p.A.

John Wiik

CEO of The Norwegian Hull Club

10.30

CLOSING REMARKS

Peppino D'Amato

President Perseveranza S.p.A. di Navigazione

10.35

KEY-NOTE SPEECH

Vincenzo Camporini

Vice President of the Institute of International Affairs
Past Chief of Defence General Staff for Italy

Geo-political outlook

10.50

Marco Del Panta

Principal Director for Migration Issues at the Italian Ministry of Foreign Affairs

*Italian migration policy after the Lampedusa tragedy:
an Italian and EU outlook*

11.00

Coffee break

WEDNESDAY 8th
OCTOBER

Chiesa di
Santa Maria
Donnaregina
via L. Settembrini
80

11.30 **II SESSION** *Follow the Money*

CHAIRMEN

Diego Pacella
Managing Director and CFO of Grimaldi Group

Jeffrey Pribor
Head of Maritime Investments Jefferies

INTRODUCTORY ADDRESS

Maurizio Barracco
President of Banco di Napoli S.p.A.

SPEAKER

Mark Clough
Queen's Counsel – Studio Legale Lauro
Shipping finance is not immune to EU competition law

Maria Teresa Iardella
Head of DCM Securitization Co-head of Debt Origination
Managing Director Mediobanca
Update on recent debt capital market trends

PANELLISTS

Arturo Capasso
Professor of Corporate Finance University of Naples Federico II

Nicola Coccia
Past President Confitarma – Italian Shipowners' Association
Current President of Finance & Legal Commission at Confitarma
President of Gestioni Armatoriali S.p.A.

Angelo D'Amato
President of Oceanic Commission at Confitarma
CEO Perseveranza S.p.A. di Navigazione

Christoforos Dimakis
Vice President Ship Finance – South/Eastern Europe & Middle East Credit Suisse

Jeffrey Drake
Director Alix Partners

Francesco Fuselli
Managing Director Banchemo Costa & C. S.p.A.

Rory Hussey
Managing Director – Transportation Finance, Shipping ING Bank NV

Maria Karnessi
Managing Director European Product Carriers Ltd.

Mario Mattioli
President of Education Commission at Confitarma
Chairman of Cafiero Mattioli Finanziaria

Guido Musso
Managing Director Head of Shipping & Offshore
Export and Agency Finance Citi

Giuseppe Rizzo
President of Technical Commission at Confitarma
CEO RDB – Rizzo Bottiglieri De Carlini Armatori S.p.A.

Fabrizio Vettosi
Managing Director Venice Shipping and Logistics S.p.A.

13.00

Lunch hosted by



14.30 **III SESSION** *Managing the risks through today's turbulent markets*

CHAIRMEN

Federico Deodato
President and CEO PL Ferrari & Co S.r.l

Mauro Iguera
CEO CR Marine & Aviation S.p.A.

KEY-NOTE SPEECH

Mans Jacobsson
Former Director of the Oil Pollution Compensation Funds
The prestige incident – Some important Court Judgements

SPEAKERS

Christopher Brown
Underwriting Director UK P&I Club
P&I International Group Reinsurance: what matters most to shipowners

Maurizio Dardani
Partner Dardani Studio Legale
Oil pollution from ships & offshore platforms: two worlds apart?

Patrizia Kern-Ferretti
Head Marine Continental Europe Swiss Re Corporate Solutions
Global marine insurance report

Mike Salthouse
Deputy Global Director North of England P&I Club
The Sanctions Maze – Where we are, where we are going

John Wiik
CEO of The Norwegian Hull Club
Market volatility & innovation in marine insurance

Shawn Winter
Health, Safety, Security & Environmental Consultant Studio Legale Lauro
Managing crisis events (if you can)

PANELLISTS

Angelo Ansaldo
Director SIAT Assicurazioni

James Bean
Syndicate Director The Standard Club

Michele Bottiglieri
President Michele Bottiglieri Armatore S.p.A.

Rocco Bozzelli
Underwriting Manager RaetsMarine France Sarl

Maurizio d'Amico
Business & Technology Development Director d'Amico International Shipping

Vittorio Damonte
Managing Director Marine Division Bureau Veritas Italia S.p.A.

Richard Janssen
Commercial Director of SMIT Salvage

Lorenzo Maticena
Member of the Board Caronte & Tourist S.p.A.

Alessandro Morelli
Chief Insurance Office SIAT Assicurazioni

Marco Polisenò
Director Marine Department Poliass S.r.l.

Gerasimos Strintzis
Chairman of Hellenic Seaways

Alexander Tsavlis
Tsavlis Salvage Group

16.00 *Coffee break* hosted by



16.30 **IV SESSION** *Build, Buy, Charter*

CHAIRMEN Clive Aston
LMAA London Maritime Arbitrators Association

Mariella Bottiglieri
Managing Director Giuseppe Bottiglieri Shipping Company
Board of Directors UK Defence – London

OPENING SPEECH

Giorgio Berlingieri
Vice President Comité Maritime International

An update on the works of the CMI – The convention on foreign judicial sales of ships and its recognition

SPEAKERS Ernesto Ardia
Studio Legale Lauro
Contractual regulations of repair works and personal injury prevention

David McInnes
Partner Ince & Co LLP, London
Termination of charters and damages

Christian Mollitor
Vice President YCF Maritime & the Liberian Registry
Navigating flag challenges for EU shipowners

David Pitlarge
Partner Hill Dickinson LLP, London
Paper warranties: terms concerning ISM and classification societies in maritime contracts

Furio Samela
Partner – Watson Farley & Williams LLP
Sanctions in loan agreements

PANELLISTS Olof Berndtsson
Deputy Managing Director – Stena RoRo
Giuseppe Bottiglieri
President Giuseppe Bottiglieri Shipping Company S.p.A.
Vice Chairman INTERCARGO – London
Director and Strategy Committee Member UK P&I Club – London

Carlo Cameli
Managing Director Fratelli d'Amico Armatori S.p.A.

Giovanni Cimmino
Partner Cimmino Carnevale De Filippis

Giacomo Gavarone
Commercial Manager, Rimorchiatori Riuniti S.p.A.

Marie Kelly
Partner Norton Rose Fulbright

Andrea Mastellone
President Naples Shipagents

Brian Roberts
Director P&I Claims, The Norwegian Hull Club

Yannis Triphyllis
Shipowner – Board of Director U.K. Defence Club Hellenic Chamber of Shipping

18.00 **CONCLUSIONS**

20.00 **GALA DINNER** hosted by



Circolo dell'Unione
via San Carlo
99

[Participation to the Gala Dinner must be confirmed /
Formal Attire / Mobile phones must be set to silent
inside the venue / a bus service will leave from
Hotel Excelsior – Via Partenope 48 – at 7:45 and 7:50PM]

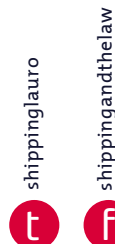
SLL STUDIO LEGALE LAURO

Established in 1993 in Naples, Studio Legale Lauro offers a wide range of legal services in Maritime, Commercial and International Law matters.

Its lawyers provide specialized assistance in Shipping, Transportation, Commercial, Corporate, Banking, Insurance, Construction and Bankruptcy law whether it be in an advisory capacity or as counsel in litigation proceedings in Italian courts and arbitration tribunals.

Through its work with leading Italian and foreign shipowners, banks and financial lenders, Studio Legale Lauro has developed significant expertise in Mergers & Acquisitions, Partnership and Joint Venture Agreements, and various types of Financing Transactions.

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Linkedin:
Shipping and the Law
International conference

shippingandthelaw.org
studiolegalelauro.it/shipping2014

TUESDAY 7th
OCTOBER
PREMIERE WORKSHOP
ECO-SHIPS: INVESTING IN NEW
TECHNOLOGIES

Sponsored by



Organised in association with the
Group of Young Shipowners at CONFITARMA
and ATENA



15.30	REGISTRATION
16.00	OPENING SESSION
OPENING ADDRESS	Francesco S. Lauro Managing Partner Studio Legale Lauro
SESSION CHAIRMEN	Andrea Garolla di Bard President Young Italian Shipowners – Confitarma Managing Director Med Offshore S.p.A. Alberto Moroso President ATENA
SPEAKERS	Apostolos Poulouvassilis Regional Marine Manager, EMEA Lloyd's Register <i>Overview of regulations by class</i> Umberto D'Amato CEO Perseveranza S.p.A. di Navigazione <i>Pros and Cons of Eco-ships</i> Fabio di Felice Head of Cavitation & Propulsion – CNR - INSEAN <i>Experience of shipping companies in using energy-saving technology</i> Dario Bocchetti Energy-Saving Manager Grimaldi Group <i>Green and energy-saving technologies – An owner's perspective</i> Volkmar Galke Sales Director Ship Power 2-Stroke – Wärtsilä <i>Propulsion solutions for tomorrow's challenges</i> Guido Ceccherelli Vice President Business Development – Ecospray Technologies S.r.l. <i>Exhaust gas cleaning technology</i>

[Warning: This panel, notwithstanding the presence of the organizer, is characterized by a lower than average age of participants and the proceedings dress code is smart-casual. Participants with a tie will not be admitted!]

Palazzo Du Mesnil
via Partenope
10
via Chiatamone
61/62

17.15–17.30	<i>Coffee break</i>
17.30–17.40	Francesco S. Lauro Managing Partner Studio Legale Lauro <i>Drafting contracts for eco-vessels</i>
17.40–19.00	DISCUSSION PANEL <i>Why invest in Eco-ships?</i>
PANEL CHAIRMEN	Michele Francioni CEO of Rina Services S.p.A.
GUEST PANELLIST	Emanuele Lauro CEO Scorpio Group
DISCUSSANTS	Lorenzo Maticena Member of the Board Caronte & Tourist S.p.A. Valeria Novella Ottavio Novella S.p.A. Jeffrey Pribor Head of Maritime Investments Jefferies Members of the Group of Young Shipowners at Confitarma

Speakers' Cocktail Party

Villa Doria d'Angri
via Petrarca
80

[Participation to the cocktail party must be confirmed / Smart-Casual dress code / Bus Service to Villa Doria d'Angri departs from Hotel Excelsior – Via Partenope 48 – at 8PM]